

EMERGING LEADERS PROGRAM FOR THE NOT-FOR-PROFIT SECTOR



Program Agenda

Monday 7th February

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| 9.00 AM –
12.30 PM | NFP Sector Resourcing: Funds and Volunteers <ul style="list-style-type: none">• NFP Sector Issues and Trends• Measuring Social Impact | Guest Speaker:
Dr Bronwen Dalton |
| 1.30 PM –
5.00 PM | Negotiation & Influencing <ul style="list-style-type: none">• Improve your awareness of the various tools to build rapport, trust, commitment and satisfaction• Appreciate the various predictable stages in a negotiation | Guest Speaker:
Mr Filip Hron |

Tuesday 8th February

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| 9.00 AM –
12.30 PM | Be the Leader that Others Choose to Follow <ul style="list-style-type: none">• Be an effective leader-as-coach• How to have the 'difficult conversations that matter'• How to hold others accountable and provide feedback that's both meaningful and enabling | Guest Speaker:
Mr Bernard Desmidt |
| 1.30 PM –
5.00 PM | Finance Essentials for NFP Leaders <ul style="list-style-type: none">• Why financial management matters in the NFP Sector• Understand your financial reports and demystify the jargon• Analyse and interpret NFP financial information using metrics and measures | Guest Speaker:
Mr Stuart Patch |

Wednesday 9th February

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| 9.00 AM –
12.30 PM | How to Think Differently: An introduction to <ul style="list-style-type: none">• Speed Thinking• Creative Thinking• Switch Thinking | Guest Speaker:
Dr Ken Hudson |
| 1.30 PM –
5:00 PM | Present with Confidence <ul style="list-style-type: none">• Refining your presentation delivery style• Structuring content and connecting with an audience• Lead and facilitate productive discussions with stakeholders | Guest Speaker:
Ms Janet Crayn |
| 6.00PM –
9.00PM | Mid-Week Formal Dinner
Venue TBC | Guest Speaker:
TBC |

Thursday 10th February

9.00 AM – Project Management

12.30 PM

- Why project management disciplines matter
- Apply the essential tools and techniques of project management
- Managing teams and individuals throughout projects

Guest Speaker:

Ms Kelly Rothschild

1.30 PM – Risk Management

5.00 PM

- Understand the nature of risks and how RM can add value
- Apply enterprise risk management principles to your organisation
- Conduct a risk assessment: identify and evaluate risks
- Recommend risk treatment strategies to leadership team

Guest Speaker:

Mr Richard Walker

Friday 11th February

9.00 AM – Networking

12.30 PM

- Networking face-to-face vs e-networking
- Understand the dynamics of communication that are specific to networking
- Become more confident and assured when 'working' a room
- Stealthing yourself and promote your NFP and its point of difference

Guest Speaker:

Mr Andres Naranjo

1.30 PM – Presentation and Review

5.00 PM

- Reflect on the last four days and finalise Personal Development Action Plans
- Prepare individual presentations on how this program will aid in addressing challenges faced by organisations

N.B. Please note that program agenda is subject to change and will be confirmed prior to the beginning of the program.

Testimonials from Past Participants

I thoroughly enjoyed the ELP program & feel much equipped for my leadership role within the sector. The presenters were all very knowledgeable & passionate about sharing their skills & experience with us. I got a lot of value from other participants – it was a great learning experience hearing how different organisations operate. I love that the ELP focuses on us applying our learning back in the workplace – something that's often overlooked in other courses.

Timothy Lo
Allied Health Services Consultant
Brightwater Care Group Inc

I definitely recommend this intensive 5-day program. It blew my expectations and a member of the middle management team within my organisation, the subject matters discussed were very relevant. I learnt lots and had the best time networking with a great bunch of classmates. What I found fantastic about the program was it not only supplied the information, but also gave time and opportunity for introspection. This enabled me to learn and change at the head and heart levels.

Debbi Fluke
National Manager Centre, Services & Development
Lifeline Australia

I highly recommend the ELP for NFPs; with practical tools and techniques that translate back in the workplace, it has provided me with a platform to build my leadership skills for the future. The program focused on building capacity in the sector in areas of negotiation, influence, change leadership as well as providing current research into industry trends. Most importantly, presenters really understood the needs and nuances of NFPs and continue to provide support to the ELP Graduates.

Lana Richards
Program Manager – Business Transformation
UnitingCare Ageing



Registration Information

Date & Location

The course will be delivered from 9am – 5pm on Monday 7th February– Friday 11th February 2022 at:

Four Seasons Hotel Sydney
199 George St, Sydney NSW 2000

Admission and Eligibility

We welcome new leaders and high potential leaders employed in the not-for profit sector to apply. To ensure an optimal learning experience, candidates will be selected on a merit basis by a panel comprising of the program's teaching faculty. The program is limited to 25 participants.

How to Apply

Applicants are required to provide the following to **apply for a scholarship**:

1. **A signed personal statement including the following:** *Maximum 500 words*
 - a. Briefly explain current areas of responsibility,
 - b. Outline existing or anticipated challenges facing the organisation
 - c. Describe how the program will promote the development of leadership capability, and
 - d. Explain how usage of knowledge and skills acquired from the program will bring value to the organisation

2. **A copy of a current resume**

3. **A signed letter of support either from CEO or Chair (if CEO is the applicant), highlighting:** *Maximum 300 words*
 - a. Evidence of the applicant's leadership characteristics and
 - b. How the candidate will be supported during the program and encouraged to apply new skills directly following the program

Please submit applications by **email or post** by **Wednesday 15th December 2021** to:

AcademyGlobal Pty Limited,

Level 8, 3 Spring Street Sydney NSW 2000

P: 1300 950 251 | **E:** admin@academyglobal.com

Applicants will be notified of the outcome of their application by 5pm Wednesday 5th January 2022.

AcademyGlobal (AG) commenced in 2004 with the aim of providing research validated management and staff development training. AG has since delivered training across 20 countries and has evolved to form alliances with universities, professional bodies and management associations. In 2013, AG hosted its first Emerging Leaders Program for the NFP sector, seeking to provide training of the highest quality for NFPs.



Teaching Faculty Profiles

Dr Bronwen Dalton BA, MA, DPhil

Bronwen is Head of Department of Management, UTS Business School and Director of the Masters of Not-for-Profit and Social Enterprise Program University of Technology Sydney. In 2015, she was the Co-Director of the UTS Centre for Cosmopolitan Civil Societies and in 2012 she was also the National Manager, Research at Mission Australia. Bronwen completed her PhD at the University of Oxford, where she was awarded the Oxford University Larkinson Award for Social Studies and was the recipient of the British Vice-Chancellors Committee Overseas Research Scholarship. She is on the Boards of the National Volunteering Research Advisory Group; Volunteering NSW and the editorial board of the journal Non-profit and Voluntary Sector Quarterly. She is Regional Vice-President, Oceania of the International Council of Voluntarism and Civil Society. Bronwen has opened and presented at every Emerging Leaders Program since 2013.

Mr Filip Hron MBA

Filip is an Adjunct Professor at INSEAD Business School and senior faculty member with AcademyGlobal (AG), lecturer and author. He has taught students at a dozen universities and graduate business schools, been a consultant for several global negotiation companies, and collaborated with a range of experts in international, commercial and crisis negotiation. In the process, he has consulted on billion-dollar negotiations, and trained and coached over ten thousand individuals from all corners of the world, including senior executive leadership across business, NGOs, academia, government, judiciary, military, and law-enforcement. Filip has delivered at seven Emerging Leaders Programs.

Mr Stuart Patch CGMA, FCMA, MCPA, DipPM

Stuart is a Director of AcademyGlobal who specialises in the areas of finance, project management, procurement, contracting and risk management. A highly experienced senior executive, he has developed and delivered training for leading organisations including the Institute of Public Administration Australia, Australian Institute of Company Directors, CPA Australia, University of Technology Sydney, and Australian Institute of Management. Stuart's corporate roles include Finance Director and Chief Financial Officer for European and US multinationals. For the last 7 years, he has developed and delivered training for commercial and government organisations in Australia and internationally.

Mr Bernard Desmidt B Soc. Sci., BA (Hons)

Bernard has over 20 years' experience in executive and leadership development and worked with executives and executive teams across a range of industries sectors. He had facilitated one of the most highly rated executive leadership programs and the Macquarie graduate School of Management in Sydney, Australia and is also the author of the Inside-Out Leadership - How to Master the 4 Principles of Effective Leadership and Become the Leader Others Choose to Follow. Bernard has delivered at every Emerging Leaders Program since 2013.



Teaching Faculty Profiles

Dr Ken Hudson BBus, MBA, PhD

Ken is one of the most creative thinkers, speakers & consultants in Australia. He specializes in unlocking creativity and innovation in individuals, groups & teams – quickly. He has spent the last 20 years researching and helping leaders to improve their innovation results and build a stronger innovative capability. His PhD in organisational creativity, MBA, B.Bus and work experience in senior roles, such as Marketing Director at American Express, inform Dr Hudson's work. Ken has delivered at seven of the last Emerging Leaders Programs.



Ms Kelly Rothschild BCom (Hons)

Kelly is a faculty member of AcademyGlobal. She launched her career at South Africa's largest Health Fund and Financial Services group. Her main focus was Marketing and Corporate Training, and she was ranked in the top 10 consultants across the country. After moving to Australia in 2002, Kelly held a number of corporate roles. Kelly was also instrumental in a CEO Business Forum and Mentoring Program for a Chamber of Commerce. Since 2007, Kelly has focused predominantly on Training and Assessment and has a passion for helping others grow. She is involved in face to face and online facilitation in subjects ranging from Leadership and Management, and Project Management.



Mr Richard Walker BEc, MSAA, GAICD

Since 2015, Richard has been delivering risk and project management programs for public sector and Not-for-Profit sectors across Australia, South East Asia and the Middle East. This allows him to incorporate a diverse range of relevant real-life examples in his delivery. As a previous Chief Risk Officer with a major institution Richard's relevant practical experience through his executive roles, he is able to provide participants with valuable insights into operational, financial and project risks and how these relate to the organisation's strategic priorities.



Mr Andres Naranjo BSc, MSc, MCIPS

Andres Naranjo is a faculty member of AcademyGlobal and an experienced executive with a proven track record across government and major international commercial organisations. He is recognised by his peers for his exceptional ability to build professional networks throughout Australia and internationally. He is also an accomplished strategic and commercial negotiator, experienced lecturer at university postgraduate and vocational education settings, including Visiting Lecturer, accessUTS, a division of University of Technology Sydney and Lecturer, Masters programs at UTS Business School.

